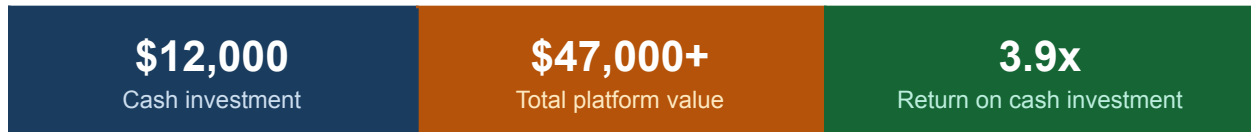


KATARA AI

Pioneer Programme

Two founding design partner positions. Six months. Applications close 12 June 2026.



What is the Pioneer Programme?

Katara AI is selecting two organisations to join our founding design partner cohort. Each partner receives a dedicated single-tenant Katara instance, a full EU AI Act compliance audit with legal review, direct founding team access, and a structured six-month programme designed to take a specific governed AI deployment from proof of concept to production.

This is not a free trial. It is a paid partnership with a significant platform subsidy. We are looking for organisations that are serious about solving a real compliance problem and willing to shape how Katara solves it.

Who is this for?

Teams deploying AI across sensitive datasets in regulated environments who need to govern, audit, and defend what their systems access. If your AI evaluates people, processes sensitive documents, or makes consequential decisions in a regulated context — and you need to be able to prove what it accessed and why — this programme is designed for you.

Qualifying use cases include

- Application and candidate scoring — student admissions, recruitment screening, grant and contract evaluation
- Document processing across regulated data — financial records, legal documents, medical data, government records
- AI-assisted decision support where audit trail and access control are regulatory requirements
- Multi-user RAG deployments where different users must see different data from the same system
- Any AI system subject to EU AI Act, DORA, NIST AI RMF, or GDPR obligations

What Pioneer Partners Receive

Component	What it covers	Value
Platform		
Dedicated platform instance	Single-tenant Katara deployment in your chosen GCP region. Full RBAC, audit logging, data lineage, authenticated MCP. Six months at Enterprise tier rate.	\$18,000
Regulatory knowledge base	Managed collections covering EU AI Act, DORA, NIST AI RMF, and GDPR. Continuously updated as regulations evolve.	\$1,500
Compliance Audit		
EU AI Act Readiness Assessment — Pro tier	Full AI system register, risk classification, gap analysis, codebase review, process mapping, and prioritised remediation roadmap. 7–10 working days.	\$15,200
Legal review component	Review of key assessment findings by a qualified EU AI Act legal specialist. Included up to \$1,500 value.	\$1,500
Founding Team Access		
Weekly calls — weeks 1 to 8	Direct access to CEO and CTO. No account managers. Eight hours of senior founding team time.	\$4,000
Implementation support	Onboarding, RBAC configuration, workflow setup, integration assistance. Estimated 20 hours across the engagement.	\$7,000
Compliance certification support	Advisory support during any SOC 2, audit, or regulatory engagement required for production deployment.	\$2,100
Strategic Value		
Priority roadmap influence	Your use case directly shapes the product roadmap. Issues surfaced during the programme are addressed before general release.	Included
Case study and co-marketing	Joint written case study, optional event participation, and distribution through Katara's partner and investor network.	Included
Total programme value		\$47,300+
Partner cash investment		\$12,000
Return on cash investment		3.9x

What Pioneer Partners Commit To

1. A named technical contact with authority to make integration decisions — confirmed before contract signing.
2. Integration completed within 30 days of contract signing.
3. Weekly 30-minute check-in calls for the first eight weeks, bi-weekly thereafter.
4. Two documented use cases submitted to Katara by week four — format provided.
5. Monthly structured feedback survey covering onboarding, integration, RBAC, audit trail, and governance confidence.
6. A written case study of minimum 500 words, approved by your team, published at programme end.
7. Permission for Katara to reference your organisation as a Pioneer Partner publicly by name.
8. Participation in at least one Katara community event during the programme period.

Programme Timeline

Weeks 1–2	Onboarding. Platform instance provisioned. Technical setup, data loading, first collections configured. EU AI Act assessment intake completed.
Weeks 3–4	EU AI Act assessment delivered. Gap analysis and remediation roadmap reviewed with founding team. Legal review component completed.
Weeks 5–8	Active build. Weekly calls. RBAC configuration and audit trail validation. Use case documentation. Product feedback captured.
Months 3–5	Production validation. Bi-weekly calls. Compliance certification support as needed. Roadmap input formalised.
Month 6	Programme close. Case study drafted and approved. Transition to standard platform pricing with Pioneer Partner rate. Event participation.

Platform credit cap

The programme includes up to \$25,000 in Katara platform credit covering compute, storage, and platform access for your dedicated instance across the six-month engagement. At programme end Pioneer Partners transition to standard platform pricing with a negotiated Pioneer discount. Platform credit does not cover third-party API costs or data egress beyond standard thresholds.

Qualification Criteria

- Operating in a regulated industry or serving regulated clients
- Series A or B funded, or equivalent revenue stage
- AI features in production or under active development
- EU market active or planned within 12 months

- Named technical contact available from day one with integration authority
- Able to commit \$12,000 as the cash component of the engagement

How to Apply

Send a short message to matthew@katara.ai describing your organisation, your primary AI use case, and why governed RAG is relevant to your compliance obligations. Applications are reviewed on a rolling basis. Two positions only — once both are filled the programme closes.

Applications close: 12 June 2026 or when both positions are filled, whichever comes first.